

## WILSON COUNTY SUMMARY – 2008

	DIRECT IMPACT	INDIRECT IMPACT	INDUCED IMPACT	TYPE SAM MULTIPLIER	TOTAL IMPACT
OUTPUT	\$319,498,570	\$39,686,058	\$67,995,551	1.3370	\$427,180,179
LABOR INCOME	\$172,540,772	\$14,730,520	\$21,076,233	1.2075	\$208,347,525
EMPLOYMENT	3,984	481	688	1.2933	5,152
TOTAL IMPACT OF HEALTH CARE INDUSTRY — LOCAL RETAIL SALES					\$91,195,455
MEDICAID EXPENDITURES					\$109,493,189
NUMBER OF MEDICAID ELIGIBLE					19,821
FEDERAL TRANSFER PAYMENTS					\$486,212,000

- In 2008 it is estimated that Wilson County's health care industries produced over \$319 million in direct output revenue and contributed an additional \$108 million (indirect and induced) in health care goods and services for a total dollar output value that can be attributed to health care industries of \$427 million. The Output multiplier (1.3370) shows that for every \$1 in revenue produced by health care industries and additional \$0.33 was generated in the county's economy.
- Health care industries paid in wages and benefits to its employees over \$172 million (direct) and contributed an additional \$36 million (indirect and induced) for a total labor income that can be attributed to health care industries of \$208 million. The Labor Income multiplier (1.2075) shows that for every \$1 paid in wages/benefits paid to health care industry employees produced an additional \$0.20 in other wages/benefits throughout the county.
- In 2008 health care industries employed an estimated 3,984 (direct) and generated an additional 1,169 (indirect and induced) full/part time workers for a total work force that can be attributed to health care industries of 5,152. The Employment multiplier (1.2933) shows that for every 1 worker employed in the health care industry, an additional 0.29 workers are employed in the county's work force.
- In 2008, county total personal income and gross retail sales data show that approximately 43% of personal income generated was spent in local retail stores. Using this retail sales capture ratio of 43% it is estimated that the \$208 million paid to health care and support employees generated over \$91 million in local retail sales. Not all retail sales are taxed by the state or local governments. However, one can assume that much of the \$91 million generated by retail sales would be subject to both state and county taxes – generating additional revenue.

**WILSON****2008**

<b>Population</b>	<b>77,527</b>
<b>Area Sq. Miles</b>	<b>371</b>
<b>Persons per square mile</b>	<b>209</b>
<b>Number Employed</b>	<b>47,069</b>
<b>Unemployment Rate</b>	<b>8.0%</b>
<b># of Industries</b>	<b>183</b>
<b># of Households</b>	<b>32,148</b>
<b>Per Capita Income</b>	<b>\$31,180</b>
<b>Median Household Income</b>	<b>\$39,285</b>
<b>Total Personal Income</b>	<b>\$2,417,283,000</b>
<b>Gross County Retail Sales</b>	<b>\$1,058,065,000</b>
<b>Local Retail Sales Capture Ratio</b>	<b>43.77%</b>
<b>Federal Medical Transfer Payments</b>	<b>\$486,212,000</b>
<b>Number of Medicaid Eligibles</b>	<b>19,821</b>
<b>Medicaid Expenditures</b>	<b>\$109,493,189</b>

<b>HEALTH SECTOR</b>	<b>DIRECT IMPACT</b>	<b>INDIRECT IMPACT</b>	<b>INDUCED IMPACT</b>	<b>TYPE SAM MULTIPLIER</b>	<b>TOTAL IMPACT</b>	<b>ESTIMATED RETAIL SALES GENERATED</b>
Pharmacies, Health and Personal Care Stores						
Output	\$17,091,954	\$2,093,764	\$3,050,196	1.3010	\$22,235,914	
Labor Income	\$7,769,537	\$781,118	\$958,209	1.2239	\$9,508,864	\$4,162,110
Employment	259	21	31	1.1999	311	
Home Health Care Services						
Output	\$15,123,995	\$1,678,219	\$3,259,372	1.3265	\$20,061,586	
Labor Income	\$8,081,037	\$671,688	\$990,864	1.2057	\$9,743,589	\$4,264,851
Employment	539	24	33	1.1058	596	
Physicians, Dentists, other Health Professionals						
Output	\$114,735,088	\$12,624,531	\$25,131,918	1.3291	\$152,491,537	
Labor Income	\$63,101,552	\$4,669,767	\$7,665,261	1.1955	\$75,436,580	\$33,019,223
Employment	1,056	152	254	1.3851	1,463	
Ambulatory and Outpatient Health Care Services						
Output	\$13,385,009	\$1,885,145	\$1,908,113	1.2834	\$17,178,267	
Labor Income	\$4,436,656	\$740,660	\$585,044	1.2988	\$5,762,360	\$2,522,233
Employment	131	25	19	1.3354	175	
Hospitals						
Output	\$123,101,200	\$17,695,059	\$25,607,758	1.3518	\$166,404,017	
Labor Income	\$64,916,710	\$6,485,634	\$8,016,824	1.2234	\$79,419,168	\$34,762,434
Employment	973	211	259	1.4829	1,443	
Nursing and Residential Care Facilities						
Output	\$36,061,324	\$3,709,340	\$9,038,194	1.3535	\$48,808,858	
Labor Income	\$24,235,280	\$1,381,653	\$2,860,030	1.1750	\$28,476,963	\$12,464,605
Employment	1,025	48	91	1.1357	1,164	
<b>TOTAL</b>						
Output	<b>\$319,498,570</b>	<b>\$39,686,058</b>	<b>\$67,995,551</b>	<b>1.3370</b>	<b>\$427,180,179</b>	
Labor Income	<b>\$172,540,772</b>	<b>\$14,730,520</b>	<b>\$21,076,233</b>	<b>1.2075</b>	<b>\$208,347,525</b>	<b>\$91,195,455</b>
Employment	<b>3,984</b>	<b>481</b>	<b>688</b>	<b>1.2933</b>	<b>5,152</b>	